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Co-living Collaborators

"The team at **Smart Currency** were able to provide solutions that aligned to our business needs. They were more attentive than other institutions we have used in the past".



Alex Bennett
Managing Director

We are partnered with a leading provider of co-living spaces. Since its founding in 2010, The Collective has worked with Smart Currency Business on all of its international projects. We have provided expert guidance that has enabled the business to grow internationally and acquire certainty over cashflows.

WRITTEN IN THE STARS

We connected when The Collective was just about to make its first international acquisition. At the time, the business had identified a site in Europe it wanted to purchase. For various reasons, the team had to move quickly to ensure the deal went through, so rather than looking to raise capital from investors, they decided to fund the full acquisition using a bridging loan.

The loan was provided in sterling but had to be converted to euros when transferred to Germany. The arrangement was set up in such a way that meant the German entity wouldpay back the loan in three months, by which stage they would have secured their own financing.

COVERING THE COST OF THE HEDGE

We helped The Collective use a spot contract to purchase the euros, while we used a vanilla option for the return payment, scheduled for three months. However, as the date approached, there were some changes to the plan, so the company asked us to extend the contract by another month.

Our team arranged the extension, but our ongoing monitoring of the markets meant the position was not only maintained but improved. After hearing our guidance, The Collective ended up making a sizeable profit on the vanilla option.

Our chief concern will always be protecting companies from adverse movements in the currency markets, but when there is an opportunity, we act fast.

If you want to learn more about how Smart Currency Business can help your business remove uncertainty and mitigate the risks of foreign currency exposure, please email us at info@smartcurrencybusiness.com or give us a call on 020 7838 0500.

100+ employees **71,000** private clients **2,000** corporate clients

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